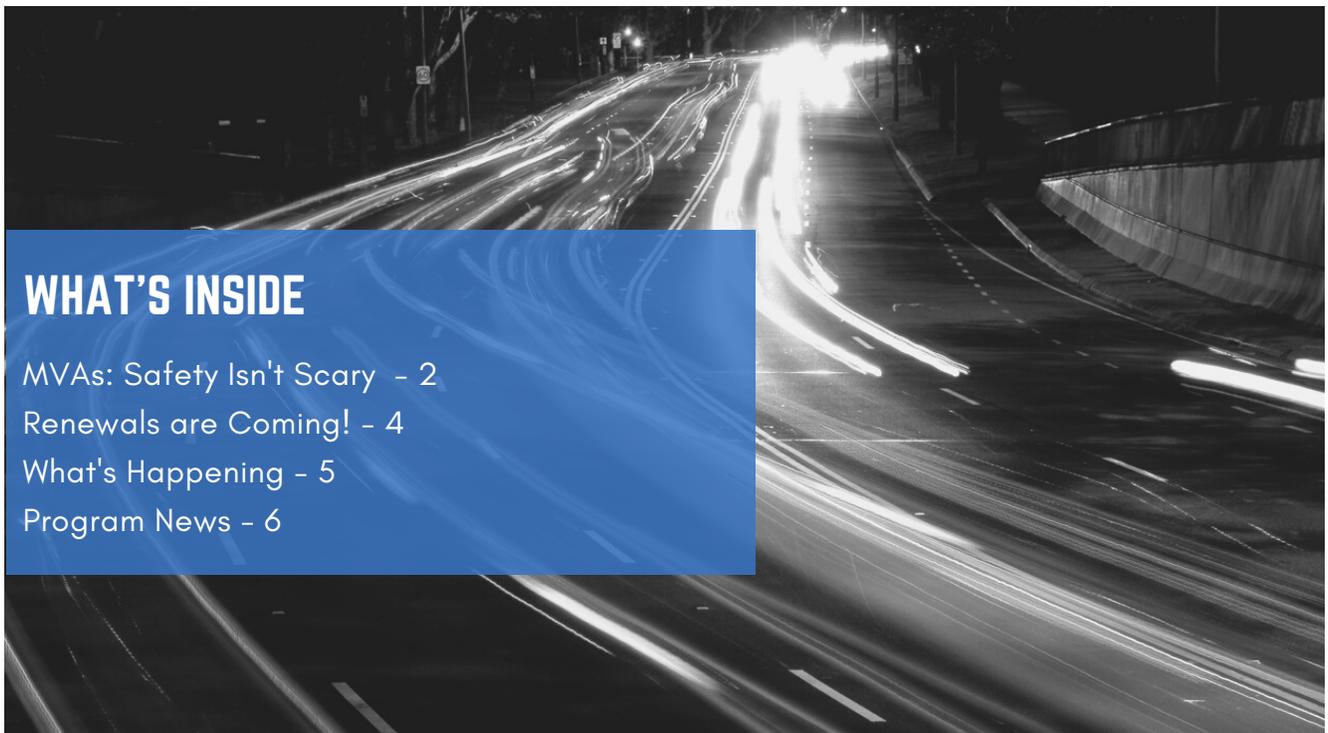


# THE GREEN LIGHT II

The official newsletter of Alliance Interstate Risk Service



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## GET READY FOR THE BLITZ!

Alliance Interstate Risk Service is excited to announce the 2nd Annual Safety Blitz campaign, to be held throughout the month of October. The purpose of this Blitz is to create situational awareness for another challenging safety concern and a leading cause of work-related injuries: Motor Vehicle Accidents.

This year we will stretch out the Safety Blitz over the month of October, focusing on different causes of MVAs for each week:

- October 3rd - 7th: Distracted Driving
- October 10th - 14th: Speeding
- October 17th - 21st: Fatigue
- October 24th - 28th: Tailgating
- October 31st - November 4th: Weather

Be on the lookout for more information in the coming weeks regarding this month of training, information, surprise visits, prizes, and special guests!



# MOTOR VEHICLE ACCIDENTS: SAFETY ISN'T SCARY

**ABBY GREER** August 9, 2022

Motor Vehicle Accidents (MVAs) are a rising cause for workplace injuries, and have been for the past 11 years. We're going to take a look at what factors cause most MVAs and how to prevent them. Because safety shouldn't be scary... but MVAs can be.

## MVAs are preventable.

The National Highway Traffic Safety Administration (NHTSA) estimates more than 42,000 people died in car accidents in 2021, up over 10.5% from the year before. The top 3 causes for crashes (speeding, driving under the influence, and distracted driving) make up over 65% of MVA-related deaths and are 100% preventable.

## Don't be a statistic.

Some of the top reasons that MVAs occur are Speeding, Distracted Driving, Fatigue, Tailgating, and Weather. Let's break it down:



**Distracted Driving** accounts for nearly 80% of all crashes and almost 9% of traffic-related deaths per year.



**Fatigue** is responsible for approximately 40,000 injuries and 1,000 deaths per year.



**Speeding** accounts for 29% of all traffic-related fatalities, an average of over 30 people per day.



**Tailgating** - or following too close - is the leading cause of rear end crashes, which are the most frequently-occurring type of collision. Tailgating is responsible for more than 1,700 deaths per year.



**Weather** (specifically hazardous conditions) makes up about 21% of vehicle crashes and has been attributed to almost 6,000 deaths per year.

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Mark your calendars for our **#SafetyBlitz2022** coming in October! This year's topic will focus on MVAs and how they can be prevented. Ask your Risk Manager for more details!



# MOTOR VEHICLE ACCIDENTS: SAFETY ISN'T SCARY

CONTINUED

## Stay focused, not distracted. PUT THE PHONE DOWN.

- Do not multitask while driving. Make adjustments, eat, select music, read texts, make phone calls... before you start.
- Keep your phone out of arms reach and activate your phone's "Do No Disturb" feature.

## Don't get caught speeding. PUMP THE BRAKES.

- Leave early and plan your route based on time, road conditions, and potential delays.
- Adjust your speed according to road, traffic, and weather conditions.

## Don't close your eyes. IT'S OKAY TO TAKE A BREAK.

- Get an adequate amount of sleep so you are not driving while mentally and/or physically tired.
- If you feel fatigued, stop the truck and get out. Movement is one of the best ways to wake up your body.

## Keep your distance. GIVE 'EM SOME ROOM.

- Leave more than enough room between you and the vehicle in front of you to react and stop should the vehicle have to brake suddenly.
- Drive defensively to keep critical distance between your vehicle and other vehicles around you - in the front, on the sides, and behind you.

## Stay aware. IT'S EVEN OKAY TO STOP.

- Monitor and be aware of weather patterns in the area you are driving or heading towards.
- It is your decision to continue driving or park the truck if weather conditions are hazardous or beginning to deteriorate.



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## MOTOR VEHICLE ACCIDENT SAFETY BLITZ!



Visit the [Risk Management Educational Resources](#) on our website to learn more. Members of Alliance Interstate Risk have access to many training tools, including custom videos and online training.

# RENEWALS ARE COMING!

**ABBY GREER** August 9, 2022



We are in the beginning stages of our underwriting review for 2023 renewals. We've made some updates to our renewal process with a goal to streamline our processes, making for an efficient and successful renewal season. We thank you for your continued partnership and look forward to another successful year!

WHAT?	WHY?
ACORD Applications <b>are required</b> for 2023 renewal.	As required by Safety National, ACORD applications must be submitted for the renewal of all policies written June 30, 2022 and earlier. Agents received a list and copies of policies affected via email by Friday, August 5th. Renewal applications must be received by our <u>Underwriting Team</u> no later than <b>September 2nd</b> . We will be unable to release renewal information if the ACORD information is not returned.
Payroll change cut-off will be <b>October 1st</b> .	Our Underwriting Team will be finalizing renewals in early October for the mid-month mailing. All payroll changes <b>must be submitted prior to October 1st</b> ; all changes submitted after this date will be reviewed in January 2023.
Renewal quotes will be ready in mid-October.	Renewal quotes will be mailed and emailed mid-October. All requests to non-renew coverage must be received in our office <b>no later than 5pm CST on December 1st</b> . All notifications received after that time will be subject to a 30-day notice of cancellation, which will be strictly enforced*.
ACORD applications will be <b>required</b> with BOR/AOR letters.	Effective January 1, 2023, <b>we will require completed ACORD applications</b> when an Agent/Broker of Letter is received. This will allow us to ensure we have the most recent insured and policy information.

# RENEWALS ARE COMING!

CONTINUED



WHAT?	WHY?
<p><b>Audit Non-Compliance Surcharges</b> will be enforced.</p>	<p>Year-End Audits are required on all policies in accordance with our Participation Agreement. <b>Those Insureds who are deemed non-compliant</b> (ie not scheduling audits, cancelling appointments with auditors, not providing full documentation) will be issued an Audit Non-Compliance Surcharge and will be <b>subject to cancellation of coverage</b>.</p>
<p><b>Hold Harmless Agreement</b> for brokerage operations will be required.</p>	<p>A <b>Contract for Indemnity, Hold Harmless &amp; Release ("Hold Harmless")</b> between the Insured trucking company, the trucking broker or brokerage, and Alliance Interstate Risk Service will be required on all brokerage operations.</p>
<p>Quarterly payroll reports will <b>no longer be required</b>.</p>	<p>In an effort to make our processes more efficient (and more cost-effective for our Insureds), we <b>will no longer require submissions of 941 Federal Returns or State UCI Returns</b> on a quarterly basis. Auditors will review them collectively at the end of the policy term. We still encourage Insureds to notify Underwriting of any material change in operations or payroll volumes.</p>



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# WHAT'S HAPPENING



## NEW PARTNERSHIPS ARE FORMING!

Alliance Interstate Risk Service is pleased to announce its latest state trucking association partnerships with the [South Carolina Trucking Association \(SCTA\)](#) and the [Virginia Trucking Association \(VTA\)](#)! The SCTA partnership was announced during the Association's Annual Conference on June 14th in Hilton Head, SC, and the VTA partnership was announced on July 20th. The SCTA and VTA join Georgia and Alabama state associations in partnering with AIRS to provide their members with an affordable, comprehensive workers' compensation program.

## NATIONAL TRUCK DRIVER APPRECIATION WEEK

[National Truck Driver Appreciation Week \(NTDAW\) 2022](#) will be September 11th - 17th. This is an important time in our country to pay respect and #ThankATrucker for their dedication to our industry, and for keeping America rolling.

Visit the [American Trucking Associations](#) website to learn more about the week and for ideas on how to show your drivers your appreciation!



## VTA ANNUAL CONVENTION

The [Virginia Trucking Association's](#) Annual Convention will be held September 18th-20th at the Hilton Virginia Beach Oceanfront in Virginia Beach, VA. Fleet owners, executives, and the industry's top vendors will meet to discuss key initiatives in transportation, economic development, and workforce readiness. They will address the challenges facing our industry and reconnect with peers... and plan to have some fun. The deadline for room reservations is August 17th so be sure to reserve your room today!

## GMTA FALL SPORTING CLAY SHOOT

The [Georgia Motor Trucking Association's](#) annual fall clay shoot is part of the GMTA 2022 Sporting Clays Series. This year's event will be held on October 14th from 8a-2p at [Garland Mountain Sporting Clays](#) in Waleska, GA. Registration opens soon. For more information, contact [Emily Crane](#) at the GMTA.



# PROGRAM NEWS

## WELCOME TO OUR NEW MEMBERS!

The Alliance Interstate Risk program is proud to welcome the following new members:

- **Ben Byram Trucking LLC** *Sebastopol, Mississippi*
- **Byram Trucking LLC** *Sebastopol, Mississippi*
- **Cal Ark International, Inc.** *Mabelvale, Arkansas*
- **Fountain Transport Services LLC** *Columbia, South Carolina*
- **Moab, Inc.** *Tallahassee, Florida*
- **PLD Transport, Inc.** *Malvern, Arkansas*
- **Tacamo, Inc** *Duluth, Georgia*
- **Thom's Transport Co., Inc.** *Blackshear, Georgia*
- **Tracie McCormick, Inc** *Murfreesboro, Tennessee*
- **YWK Logistics LLC** *Duluth, Georgia*
- **ZML Properties LLC** *Athens, Tennessee*

**we're  
growing!**

## THE ALLIANCE INTERSTATE RISK TEAM CONTINUES TO GROW!

Alliance Interstate Risk Service is pleased to announce the hiring of Barbara Evans as our Underwriting & Auditing Manager effective June 28, 2022. Barbara will be responsible for underwriting growth and profitability goals, as well as managing these departments' operations.

Barbara worked in captive and independent insurance agencies, managing general agencies, and with a program administrator providing an exclusive workers' compensation program to business owners through independent insurance agents in the Southeast. Barbara's workers' compensation expertise includes positions as Sr. Underwriter, Chief Underwriting Officer, and Chief Operating Officer.

Alliance Interstate Risk Service is also pleased to announce the hiring of Ray Hodge, ARM, as Risk Manager in the Birmingham, Alabama area effective August 1, 2022. Ray will be responsible for providing loss control and risk management services to our members in north-central Alabama. Ray graduated from Auburn University with a Bachelor of Science in Building Construction and he holds the Associate in Risk Management (ARM) designation. He has well-established experience working in loss control for self-insured groups and large self-insured companies, specifically in the trucking, forestry, construction, and public entity industries.

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A copy of our most recent Financials can be found on our website.

## 2023 Renewals

